Landlord Engagement

How TX-601 CoC has been successful

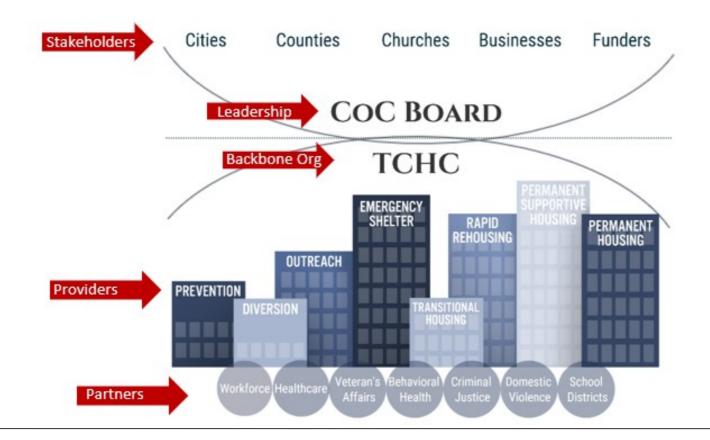






Who is Tarrant County Homeless Coalition?

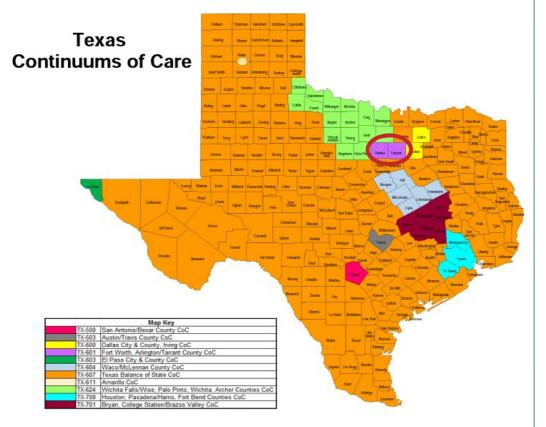
We are local non-profit working with over 40 partner agencies together to realize our shared community vision of *a vibrant community where everyone has a place to call home and the resources to live their best lives*.

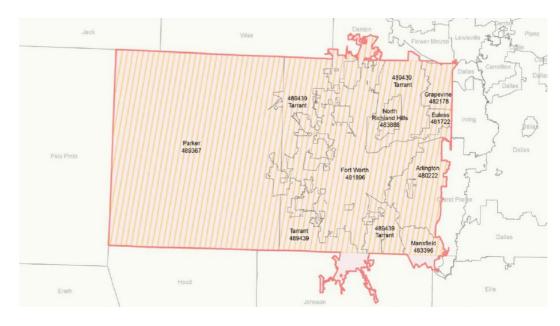






TX-601 CoC Geographical Area









TX-601 CoC Highlights



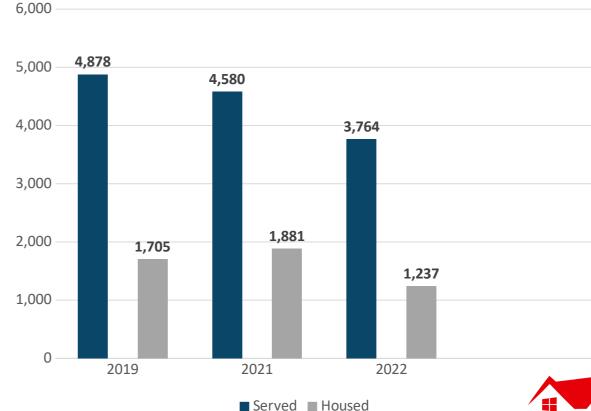


Awarded 307 EHV's in 2021 and have been 100% utilized



YHDP Award 2021: \$4 million over 2 years

Households Served & Housed







How it Started

August 2019

Developed
Landlord
Engagement
Framework for our
CoC

September 2019

Began to utilize data resources such as ALN to find possible landlord partnerships

February 2020

Hired a Landlord Engagement Program Manager













September 2019

Brought on board VISTA worker to assist in piloting Landlord Engagement & implementation

October 2019

Received funding to pilot Landlord Engagement program through the City of Ft. Worth



Padmission Implemented

A housing search tool for clients & case managers





Program Overview

Daily Landlord Recruitment & Support Daily Housing Case
Management
Support

Landlord/Tenant Rights & Lease Language Trainings

Attendance at Case Conferencing

Free Mediation
Services for
Tenant/Landlord
Obstacles

Landlord Access to Risk Mitigation Funds Free
Advertisement of
Available Units on
Padmission

Eviction Prevention





Staffing the Program

February 2020

1st full-time employee

(Manager)

15 years experience in multi-family property management

January 2021

2nd full-time employee

(Coordinator)

16 years experience in single-family property management

January 2022

3rd full-time employee

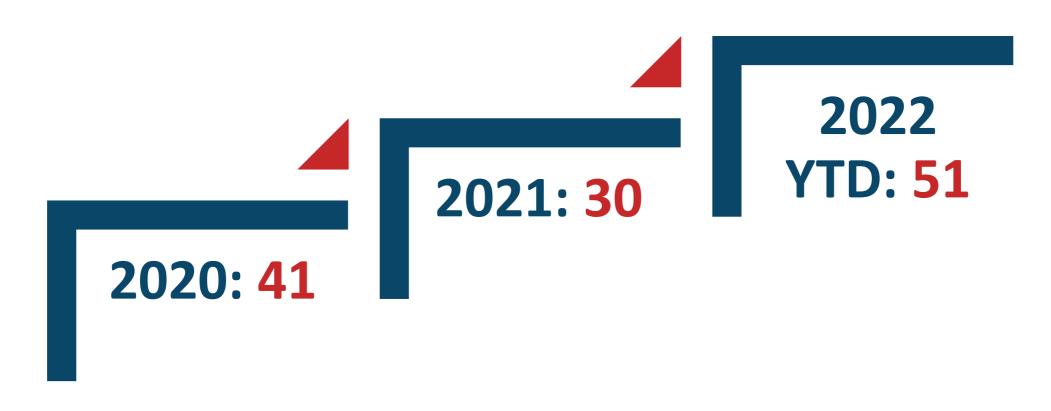
(Specialist)

Social services and property management background





Number of Landlords Recruited







Success Stories - 2020

The Landlord Engagement team was able to convince property management to cancel an eviction filing and utilize lease cancellation forms instead.

By doing this, the client was able to avoid additional barriers to housing and was able to be successfully rehoused.

That client has been successfully rehoused for over 2 years in the same property!





Success Stories - 2021

A client housed at a mixed income property with PBV wanted to move from the property because they felt they were being targeted with lease violations because they received assistance. The property had a 3-lease violation rule and the client had received 2.

The Landlord Engagement team provided mediation services. The client agreed that one lease violation was valid, and the property manager agreed that the second lease violation was based on hearsay and didn't have any concrete evidence to back it up. While in mediation the property physically removed the lease violation from the file and tore it up.



Mediation services provided the client with a safe space to speak, and property management listened. The client remained housed with no further lease violations through



Success Stories - 2022

A site-based case manager and property management reached out to the Landlord Engagement team about a client at risk of losing their housing voucher due to hoarding.

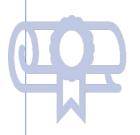
The Landlord Engagement team walked through a hoarding work plan with property management and connected the case manager with another agency who had the ability to provide physical help with cleaning out the unit. The unit was reinspected by the PHA and passed inspection.

We continue to work with the property management on how to properly provide an action plan and what the relationship should look like with the on-site case manager to support the client in carrying out the action plan.





What's Next?



Certifications for property management staff managing single site properties and scattered site PBV units



Creating best practices for single site property management & case management relationships in our community



