

# CoC Bonus - IRT Assessment - Street Outreach

## Project Details

1. Please list all counties you will serve with this funding. Counties not included on this list are not eligible to be served through the TX BoS CoC's CoC Program Competition. (1 point)

2 or more counties served = 1 point

1 county served = 0 points

- 2 or more counties served = 1 point
- 1 county served = 0 points

4. Are you, or any of your CoC Program subrecipients, a Faith-Based Organization? (1 point)

Yes = 1 point

No = 0 points

- Yes = 1 point
- No = 0 points

{{SUM(PD1.score,PD2.score)}}/2

## Agency Capacity

1. Describe your organization's (and subrecipient(s) if applicable) experience in effectively utilizing Federal funds and performing the activities proposed in the application. Please provide examples that illustrate: (3 points)

(A) Working with and addressing the target population(s) identified housing and supportive service needs,

(B) developing and implementing relevant program and services

(C) Identifying and securing match funds from a variety of sources, and

(D) Managing basic organization operations including financial accounting systems

**3 points if:**

- Clearly describes the organization's and any subrecipients' experience administering Federal funds, with specific examples demonstrating successful performance.
- Provides detailed examples addressing all four areas (A–D), showing:
  - A: Strong experience working with the identified target population(s) and addressing their housing and service needs.
  - B: Demonstrated capacity to develop and implement relevant programs and services effectively.
  - C: A track record of identifying and securing match from multiple funding sources.
  - D: Established and reliable organizational operations, including robust financial and grants management systems.
- Demonstrates organizational readiness, capacity, and past performance consistent with successful CoC Program implementation.
- Provides sufficient detail and clarity to support confidence in the organization's ability to carry out the proposed project.

**1.5 points if:**

- Addresses experience with Federal funds and proposed activities, but lacks completeness, clarity, or specificity; OR
- Provides examples for some but not all four areas (A–D); OR
- Describes experience generally but does not clearly demonstrate past performance or organizational capacity; OR
- Adequately addresses experience but provides limited detail regarding financial systems or match funding practices.
- Overall, the response demonstrates partial capacity but is not fully developed or detailed.

**0 points if:**

- Does not describe relevant experience with Federal funds or proposed project activities; OR
- Provides only vague or generic information that does not demonstrate organizational capacity; OR
- Does not address most or all of the required areas (A–D); OR
- Does not provide any meaningful examples of past performance.

- 3 points
- 1.5 points
- 0 points

## 2. Describe your organization's (and subrecipient(s) if applicable) experience in leveraging Federal, State, local and private sector funds (2 points)

### 2 points if:

Clearly describes the organization's and any subrecipients' experience leveraging funding from all or most sources: Federal, State, local, and private sector.

- Provides specific examples demonstrating:
  - A track record of successfully securing and layering multiple funding streams.
  - Effective integration of these funds to support housing, services, and/or operations.
  - Strategic approaches to maximizing resources (e.g., partnerships, fundraising strategies, blended/collaborative funding models).
- Demonstrates strong organizational capacity and established systems for managing diverse funding sources.

### 1 point if:

- Addresses experience leveraging external funding, but provides limited detail or partial coverage of required funding types; OR
- Describes experience generally but lacks specific examples; OR
- Demonstrates capacity with some funding sources but not all levels (Federal, State, local, private); OR
- Indicates some experience but does not clearly show how leveraged funds supported program goals.
- Overall, the response shows some ability to leverage diverse resources but is not fully developed or comprehensive.

### 0 points if:

- Does not describe relevant experience leveraging multiple funding sources; OR
- Provides only vague or generic statements that do not demonstrate actual leveraged funding experience; OR
- Does not address most of the required funding categories; OR
- Does not provide any meaningful evidence of the organization's or subrecipient(s)' ability to secure or manage leveraged funds.

- 2 points
- 1 point

- ○ 0 points

3. Provide a description of the program management and financial accounting system that will be used to administer the grant. Your response must include the accounting system used, your organization's system of checks and balances, and overall structure of how your organization will provide fiscal oversight to this grant. (2 points)

**2 points if:**

- Clearly identifies the financial accounting system used (e.g., specific software/platform) and demonstrates that it is appropriate for Federal grant management.
- Describes a well-defined system of checks and balances, such as separation of duties, approval workflows, internal controls, and reconciliation processes.
- Explains the organizational structure for fiscal oversight, including roles/responsibilities of staff or departments involved (e.g., finance department, grants management, executive oversight).
- Demonstrates strong program management practices, including monitoring, reporting, compliance tracking, and communication between program and finance staff.
- Provides sufficient detail to show the organization has reliable and compliant systems in place to administer the grant effectively.

**1 point if:**

- Identifies the accounting system but provides limited or general information about how it supports grant administration; OR
- Describes some checks and balances, but the description is incomplete or lacking clarity; OR
- Provides basic information about fiscal oversight structure, but does not clearly show strong internal controls or defined roles; OR
- Adequately describes either program management or financial oversight, but not both.
- Overall, the response demonstrates some capacity, but lacks the completeness or specificity needed for full points.

**0 points if:**

- Does not describe the accounting system, checks and balances, or oversight structure; OR
- Provides statements so vague or generic that they do not demonstrate an actual management or financial system; OR
- Omits key required components (e.g., fails to identify accounting system or internal controls); OR
- Does not demonstrate the organization has the systems needed to manage a Federal grant.

- 2 points
- 1 point
- 0 points

4. Select all project and funding types your organization has experience with in the past 5 years. Please indicate the type of project and the corresponding funding source. Applicants may enter up to 5 awards. If more than 5, please select the most relevant 5 to the proposed project. Leave blank if no relevant experience. (6 points)

Points awarded per the number of prior projects operated, as follows:

- 0-2 projects = 0 pts
  - 3 projects = 2 pts
  - 4 projects = 4 pts
  - 5 projects = 6 pts
- 0 points
  - 2 points
  - 4 points
  - 6 points

Agency Capacity total score:

$\{\{\text{SUM}(\text{AC1.score}, \text{AC2.score}, \text{AC3.score}, \text{AC4.score})\}\} / 13$

**Street Outreach: Component Specific Questions**

1. Describe how this SSO–Street Outreach project will be supplemented with resources from other public or private sources. In your answer, identify: (1 pt)

A) The specific mainstream health, social, and employment programs you will connect people to (e.g., Medicare, Medicaid, SSI, TANF, SNAP, WIOA/employment services);

B) Any additional public or private funding or in-kind resources that will support outreach and services (e.g., clinic partnerships, behavioral health providers, faith/community-based supports); and

C) How your outreach staff will help participants access and enroll in these resources, and how this will be documented (e.g., in HMIS or another data system).

**1 point if:**

The response clearly includes all three:

- Specific mainstream programs named
  - Examples: Medicaid/Medicare, SSI/SSDI, TANF, SNAP, Workforce Innovation Opportunity Act/Workforce Board, Vocational Rehab, VA/SSVF (if veterans).
- Other funding/in-kind supports identified
  - Examples: behavioral-health clinic/managed care organizations MOUs, Federally Qualified Healthcare Center/mobile clinic, county/city funds, United Way/philanthropy, faith/community orgs, food/furniture banks, transportation passes—with partner names if possible.
- Access, enrollment, and documentation process stated
- How outreach helps enroll (field enrollments, warm handoffs, appointment transport), and how it's documented (e.g., HMIS service/referral fields, comparable database for Domestic Violence, scanned verifications/case notes, monthly benefits dashboard).

**0 points if:**

- Only vague mentions of “public/private resources” with no specific programs; or
  - No additional funding/in-kind supports identified; or
  - No explanation of how staff enroll people or how it's documented (no HMIS/comparable process).
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- 1 point
  - 0 points

2. Describe your strategy for providing supportive services to eligible program participants in this SSO—Street Outreach project, including those with histories of unsheltered

homelessness and those who do not traditionally engage with services. In your answer, explain: (2 points)

A) How you will engage and build trust with people who are unsheltered and service-resistant;

B) The types of supportive services you will offer or connect participants to; and

C) How your approach is tailored to reduce barriers and increase participation among people who have not typically used homeless or mainstream service systems.

**2 points if:**

The response clearly covers all three items with specifics:

- Engagement & trust with unsheltered/service-resistant people
- Concrete tactics (e.g., consistent route coverage & hours, harm-reduction, trauma-informed & peer outreach, warm beverages/gear, safety planning, encampment protocols, language access).
- Supportive services offered or linked.
- Clear list that outreach provides/connects to: Coordinated Entry/housing navigation, ID/docs, benefits (SSI/SSDI, SNAP, Medicaid), health/behavioral health/Medication-Assisted Treatment, basic needs, employment/Workforce Innovation Opportunity Act, transportation, legal aid, aftercare/warm handoffs.
- Barrier reduction & increased participation.
- Tailored, low-barrier approach: field-based enrollments, flexible hours, accompaniment to appointments, minimal paperwork, mobile clinics, translation/Americans with Disabilities Act accommodations, incentives (bus passes, phones), clear plan for people who avoid mainstream systems.

**0 points if:**

- Addresses some but not all of the three areas, or uses mostly generic language, Example:
  - Good engagement tactics but vague service list; or
  - Solid service list but no clear barrier-reduction plan; or
  - Mentions “building trust” without how, or lists services without unsheltered-specific strategies.
- Mostly generic statements (“we do outreach and offer services”) with no specifics, or
- Omits one or more of: engagement approach, service list, or barrier-reduction methods.

- 2 points
- 0 points

3. Describe your organization's history of partnering with first responders and law enforcement to engage people living in places not meant for human habitation and connect them to emergency shelter, treatment programs, family reunification, transitional housing, or independent living. In your answer, provide specific examples of: (1 pt)

A) How you have coordinated outreach or responses with law enforcement and other first responders in encampments or other unsheltered locations;

B) How these partnerships have led to successful placements into shelter, treatment, family reunification, or housing; and

C) How your organization cooperates with, assists, and does not interfere with or impede law enforcement in enforcing local laws such as public camping and public drug use laws while still working to connect people to services and housing

**1 point if:**

Response includes specific examples for all three items:

- Coordination in encampments/unsheltered areas (e.g., co-response schedules, joint ride-alongs, dispatch protocols, warm handoffs).
- Results of the partnership (counts/percentages or concrete cases of placements into shelter, treatment, family reunification, TH, or housing).
- Cooperation without impeding enforcement (e.g., written Standard Operating Procedures/MOU stating outreach cooperates/assists with lawful enforcement of camping/drug-use laws while conducting engagement and referrals; describes how staff maintain safety and continue service connections during/after enforcement actions).

**0 points if:**

- Missing any of the three elements, or

- Only generic statements with no concrete examples of coordination or outcomes, or
  - No clear statement on cooperating/assisting enforcement (or language suggesting interference).
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- 1 point
  - 0 points

4. Please describe your organization's experience providing outreach services consistent with 24 CFR 578.53(e)(13) (e.g., engagement, case management, crisis intervention, referral and follow-up for people living in places not meant for human habitation). If your agency does not have experience operating SO services, please clearly describe your plan to provide SO. In your answer, identify: (1 point)

A) The outreach projects or activities you have operated (including timeframes and target populations);

B) How these outreach services align with the CoC Program outreach activity description; and

C) Any available outcome data or examples demonstrating your effectiveness at helping people exit unsheltered locations to emergency shelter, treatment programs, transitional housing, or permanent housing programs.

D) If you have not yet met these benchmarks, describe the concrete strategies and partnerships you will use to reach them for this project.

**1 point if:**

Response demonstrates either demonstrated performance or a strong, credible implementation plan, including:

- Projects/activities + timeframes + target populations (e.g., “Encampment Outreach 2022–present; veterans, chronically homeless”).
- Explicit alignment with 24 CFR 578.53(e)(13) (engagement, case management, crisis intervention, referral, follow-up for people in places not meant for habitation).
- One of the following pathways:
  - Performance pathway (experienced providers): Includes outcomes/examples showing exits from unsheltered to shelter, treatment, TH, or Permanent Housing (percent or counts, with timeframe); OR
  - Capacity-building pathway (providers with little or no experience): Provides specific, detailed strategies and formal or planned partnerships (e.g., MOUs, coordinated outreach teams, health providers, street medicine, law enforcement, or CoC partners) that demonstrate a credible ability to achieve these outcomes, including how progress will be tracked.

**0 points if:**

- Missing alignment with 24 CFR 578.53(e)(13); or
  - Lacks specificity (no defined populations, activities, geography, or timeframe); or
  - No outcomes/examples and no concrete strategies/partnerships; or
  - Relies only on general intentions without an actionable plan.
- 1 point
  - 0 points

5. Please describe how the supportive services provided by this SSO–Street Outreach project are cost-effective, consistent with 2 CFR 200.404. In your answer, describe: (1 point)

A) How you determine that service costs are reasonable in relation to the number and needs of people served;

B) How your costs compare to similar outreach or service projects, if known; and

C) Any steps you take to control costs while still achieving strong housing and service outcomes for participants.

**1 point if:**

Response clearly includes all three:

- Reasonableness test.
- States how they judge costs vs. number/needs served (e.g., cost per contact/engagement, cost per successful placement, caseload ratios, acuity mix).
- Comparison to similar projects.
- Brief benchmark to local or similar outreach programs (prior years, peer counties, CoC averages) and explains any difference.
- Cost controls with outcomes protected.
- Concrete steps (e.g., shared staffing/mobile teams, collaborative funding, competitive procurement, mileage/route planning, telehealth, targeted incentives) and a note that housing/service outcomes remain strong (e.g., placements, linkages).

**0 point if:**

- Missing any of: reasonableness method, benchmark comparison, or cost-control steps; or
  - Only generic claims with no numbers/process.
- 1 point
  - 0 points

6. Will the project require supportive service participation requirements to maintain project enrollment? ( 6pts)

**6 points if:**

- Yes

**0 points if:**

- No
- Yes = 6 points
- No = 0 points

7. Using past or current performance outcomes, please indicate the percentage of persons who will exit the project with increased employment income as a result of their participation. (4 pts)

50% or more

25%- <50%

<25%

**4 points if:**

- 50% or more

**2 points if:**

- 25%- <50%

**0 points if:**

- <25%
- 4 pts
- 2 pts
- 0 pts

8. Using past or current performance outcomes, respond to the following: (4 pts)

Of the number that will exit to Permanent Housing annually, please provide the number of persons that return to homelessness in the following timeframes:

8A) Less than 6 months

8B) 6-12 months

8C) 13 to 24 months

**4 points if:**

- No responses selected are >10%

**2 points if:**

- No more than 1 response selected is >10%

**0 points if:**

- Any response selected is >10%
- 4 points
- 2 points
- 0 points

Street Outreach Component Specific Questions total score:

$\{\{SUM(SO1.score,SO2.score,SO3.score,SO4.score,SO5.score,SO6.score,SO7.score,SO8.score)\}/20\}$

### Match Commitments and Monitoring History

3. In the last 5 years, has your agency had any funds recaptured (meaning reclaimed by the funder due to slow spending, monitoring findings, disallowed costs, or any other reason that required returning funds rather than using them as intended)?

If yes, please list the funding source, the grant start and end dates, the total grant award, and the amount recaptured. If more than five recaptures occurred, list only the five largest. Do not include any Pandemic Relief Funds. If none, please enter NA. (6 points)

**6 points if:**

The amount recaptured for any award is between 0-3% of the total award

**3 points if:**

The amount recaptured for any award is greater than 3% but less than 10%

**0 points if:**

The amount recaptured for any award is more than 10% of the total award

The reviewer must calculate the Amount Recaptured as a percentage for each Funding Source where funds were recaptured in order to score this question.

To determine the percentage that was unspent, the reviewer should use the following formula:

$(\text{Amount recaptured} / \text{total award}) \times 100 = \% \text{ unspent}$

Example: \$10,000 recaptured divided by a total award of \$200,000 = 0.05. Then, 0.05 multiplied by 100 = 5%.

- 6 points
- 3 points
- 0 points

Match Commitments and Monitoring History total score:

$\{\{\text{SUM}(\text{MCMH1.score})\}\}/6$

### **Leveraged Partnerships**

**2. Leveraged Partnerships Upload:** Please upload one or more preliminary commitment letters on partner letterhead, signed and dated by an authorized representative.

Letters must describe resources or commitments that are in addition to the required 25% CoC Program Match. Resources counted toward match will not be eligible for local leverage/partnership points.

For full points, each letter must include:

- A) The partner organization name;
- B) The proposed project name (used consistently across application materials);
- C) A brief description of the services, resources, coordination, access, or implementation support the partner intends to provide;
- D) How the partnership will support project participants or project implementation;

E) The dates the benefit will be available (aligned with project dates in e-snaps); and

F) A statement attesting that the described resources or commitments are in addition to, and not being counted toward, the required 25% CoC Program Match.

**3 points if:**

- Applicant uploads one or more preliminary commitment letters that clearly demonstrate:
  - Specific, project-relevant partnerships that materially support project implementation or participant access to housing, services, treatment, or other community-based supports, and
  - The documentation clearly reflects that the described commitments are in addition to the required 25% CoC Program Match.

**1.5 points if:**

- Applicant uploads at least one preliminary commitment letter showing: a relevant partnership or resource commitment, but the documentation is less specific regarding the partner's role, the nature of the support, the anticipated dates of the benefit, or how the partnership supports project participants or project implementation.

**0 points if:**

- No qualifying preliminary commitment letter is uploaded; or the uploaded documentation is too vague to verify the partner's intended role; or the uploaded documentation reflects resources being counted toward the required 25% CoC Program Match; or the required attestation that the commitment is in addition to, and not being counted toward, the required Match is missing.

- 3 points
- 1.5 points
- 0 points

Leveraged Partnerships total score:

{{SUM(LP1.score)}}/3

Total Score:

0.0/44

